

Our Profile: We are a professionally managed company based in Hyderabad. We have a strong dedicated team specialized in Database application development using various databases like MS Access, MS SQL Server, MySQL, and Oracle. We have developed Many Software Product using Visual Basic, Developer/2000, and VC++. We have used server side scripting like ASP, JSP, pHp, Cold Fusion, and Servlets in many web based Internet/Intranet Applications. We have developed various software products in the areas like Inventory, Purchase, Workshop, Production Planning and Control, Costing, Machine Maintenance, Sales, Financial Accounting, Payroll, Fixed Asset Management, Fleet CAB, Fleet Transport, Decision Support System (OLAP), Library Systems and Educational Systems. We have got the expertise in understanding the complex business applications. We are looking for a long-term relationship with the buyer. We use various software tools like Data Modeling ERWIN, Web application Developer Visual InterDev, Testing Tool WinRunner, Silk, OLAP Tool Microsoft Analysis Server and Many. We have a standard software process methodology and delivery model which contains various phases along with various deliverables at each stage, which will assure you the quickest delivery of the application with the assured quality. Please open a Private Message Board so that we may discuss your project in more detail. Here are samples of our work done in various applications.

Project Description

1. FLEET MANAGEMENT SYSTEM, The ideal solution specially designed for Fleet-Operators who operate a fleet of vehicles for Transport. **FLEET-TRANSPORT** enables you to manage demand-supply transportation of goods, keep a tab on the mileage, and reduce maintenance expenditure and operating costs. It automates your entire front-office operations like preparing Lorry receipt, Goods dispatch memo's, Delivery cash receipt & customer invoices. The system also takes care of all back-office operations like capturing of maintenance costs incurred, fuel purchase, accident records, service log etc. The accounting module supports accounts receivables & payables, so that you get an integrated solution for your organization.

You can now be better organized and efficiently equipped to manage a small or large fleet of vehicles with up-to-date analytical information on fuel issues, fuel consumption, mileage efficiency, maintenance expenditure, service log etc

INTRODUCTION

Fleet-Transport has been specifically designed keeping in mind the requirements of a Fleet operator. A Fleet operator operates in a service industry, which requires high standards of efficiency to be successful. The key success factors in this business are quality of service, condition of the vehicle, competitive pricing, customer-interface etc. A Fleet operator has to keep tight control over these factors to be competitive and remain profitable.

Front Office Automated:

Fleet-Transport comes in a plug and play environment supporting three key modules – Front Office, Maintenance and Accounting. You can choose any one or a combination of the 3 modules. The Front Office module automates the activities – Lorry receipt, Goods dispatch memo, Delivery cash receipt, Lorry hire transaction and Invoice. The system captures all-important details related to these activities for further MIS analysis. Since the billing module is integrated with the Accounting module, a customer bill automatically creates the Accounts receivable position. Fleet-Transport maintains all information related to a vehicle

- Basic details like Engine No, Chassis No, Tyre Nos., fuel tank capacity etc.
- Specific characteristics like Air-conditioning, music system, color
- Statutory documentation like RTA, Registration, Insurance, Road Tax, Permits etc and non-statutory document info like Purchase Order, Invoice No etc.

and the drivers' Personal details, driving competency details, health details etc.

Free Yourself from Maintenance Headaches

The maintenance module allows you to capture the maintenance costs incurred on a vehicle on account of spares & labour. The maintenance can be classified against a trip or service or breakdown. In case you maintain internal stores, the system supports maintenance of inventory and you can manage purchases & consumption of spares. It gives you analytical information on the average maintenance cost, meantime & mean-mileage between failures. You can also get a detailed report on each maintenance activity, and it can also tell you when the next service is due and when a particular document is supposed to be renewed.

Accounting Integrated

The accounting module helps you to have complete financial control over your operations. All standard accounting functions like Cash & Bank Payments/Receipts, Debit Note, Credit Note, ageing analysis of receivables, income statement are supported. Since this module is integrated, customer invoices and vendor bills automatically post the required entries.

FEATURES

- You can specify currency, fuel measure, mileage measure units depending upon the country.
- Customizable – For example, you can do away with the need for a fuel requisition whenever a driver wants fuel, and many more
- Well defined and extensive queries & reports to help decision making and analysis – For example, you can get an ‘optimistic’ or ‘pessimistic’ view of vehicles available in the fleet at any point of time, meantime and mean-mileage between maintenance visits and so on.
- A single point common interface for all reports.
- You can create most of the master entries from within the transactions forms at the click of a button.
- Customize security – build access to menus individually for each user
- Can connect to industry standard ODBC compliant RDBMS – currently supports Oracle, SQL Server, MySQL and MS-Access on a stand-alone mode or client-server configuration.

Easy to use GUI and context sensitive online help

Reports

Front Office

LR Details

- LR Copy
- LR Register
- Freight Invoice
- Bills not Raised Register
- DCR Not raised register
- Party wise statements of LR
- LR wise Income & Expenditure
- LR Tracking report

Consignor Register

- Only Pending register
- Only billed Register
- Party wise Register
- Destination wise register

GDM Details

- GDM Copy
- GDM Register

Maintenance

Analytical

Fuel Consumption and Cost Analysis
Maintenance Expenditure [Service] for Vehicles
Maintenance Expenditure for Vehicles

Listings

Details of Fuel Issue
Vehicle Service Log
Material Purchase Details
Vehicle Availability Report

Financial Reports

Cash Book
Bank Book
Voucher Listing
General Ledger
Journal Book
Trial Balance
Profit & Loss Account
Balance Sheet
Day Book
Debit Book
Credit Book

Technology

Front End : Visual Basic

Database: Oracle, or MS SQL Server, or MS Access or MySQL

2. Auto Links Business Solutions

Does your dealership lack timely data, solid inventory systems or robust financial tools. If yes, you need our integrated solutions to help you maximize efficiency. Our product makes it easier for you to do business with your customers and vendors.

Auto Links Business Solutions allows Automobile Dealerships to automate and improve financial and operational processes. Auto Links Business Solutions address the following business needs:

By function:

1. Sales Information System.
2. Finance & Accounts Management.
3. Workshop Management.
4. Purchase Management.
5. Inventory Management.
6. Payroll Information System.



SALES INFORMATION SYSTEM

Empower your sales, marketing and customer service teams to work together to generate more revenue opportunities and increase customer satisfaction.

Customer Enquiry:

Queries from customers, which are product or service, related (e.g. availability, information and price) or non-product related (e.g. questions regarding the organization or general market information).

Quotation Management:

The Quotation entry form allows one to enter the quotations that are requested by the enquiries that come. It allows the printing of the quotations as well as the saving of quotations for future reference and follow-up.

Product Information:

The emphasis here is providing information using an intelligent Knowledge Warehouse. The Dealer Price Master and Model Master Form allow one to capture the entire product as well as its price related information. Dealer-specific Pricing can be done depending on the different rules and schemes.

Customer Information System:

Records and retrieves Customer Information obtained from various sources such as marketing, sales, service through common relationship intelligence. All this data is maintained in the Customer Master.

Sales Planning:

Development of detailed plans (e.g. per Model and/or per Channel or weekly maintenance can be done here) for the vehicle sales.

Sales Activity Management:

The Activity management allows one to record the details of the Activities that are performed by the Sales Team members. Management of all activities occurring in sales like customer visits, calls, etc. It includes planning and tracking of the activities. This also allows the capture and follow-up on opportunities for future sales.

Finance Company Information:

The details of the various Finance Companies that offer Finance schemes and for defining the various Schemes available from the Finance company.

Service Management:

The Sales Team defines the various services that are to be done for a particular model and timing of the service. These details can be recorded in the Service Reminder Form.

Vehicle Purchase Management:

The Vehicles requirement is determined by the Sales Team based on the bookings and orders and on the traffic. The Purchase Order for Vehicles is raised and sent to the manufacturer.

Vehicle Receipt Management:

As soon as the dealer receives the vehicles, the same can be recorded in the Vehicle Receipt Statement form along with the details and at the same time the Vehicle can be protected for a particular Customer.

Customer Order Management:

As soon as the Order is finalized, the same is booked for the Customer and the Vehicle is sent for a PDI (Pre-Delivery Inspection) and is kept ready. The details of the payment terms as well as the options of Finance or cash, etc. can also be recorded. The details of the delivery made can be recorded in the Delivery Challan Form. The invoice details are maintained in the Finance Module and are integrated with the Books of Accounts.

SALES REPORTS

DAILY REPORTS

1. Sales Enquiry Listing Ledger
2. Sales Executive follow-up Register
3. Area-Wise Follow-up register
4. Vehicle Receipt Statement

ENQUIRY DETAILS

1. Enquiry Register
2. Area wise Enquiry Register
3. Model Wise Enquiry Register
4. Enquiry Failure Report (Consolidated)
5. Details of Deliveries

CUSTOMER BASED REPORTS

1. Customer Details Report
2. Sales Details
3. Sales Register
4. Purchase Order

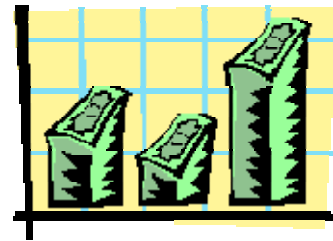
5. Sales Letter / Invoice
6. Form 21
7. Delivery Challan
8. Invoice Date Wise Sales Report
9. Delivery Stock Status

SALES PLAN

1. Model Plan Details
2. Channel Wise Sales Plan
3. Activity Plan
4. Traffic Improvement Plan
5. Lost Enquiries
6. Monthly Model Review
7. Monthly Channel Wise Review
8. Weekly Traffic Review
9. Weekly Conversion Review
10. Previous Month Traffic

FINANCE AND ACCOUNTS MANAGEMENT

Superior financial, reporting and business management application help you run your business better and provide the backbone for the rest of your business-critical applications.



Accounts Receivable:

Sub-ledger accounting that represents the business transactions with customers. It is also an integral component of the Sales system; deliveries and invoices are recorded for each Customer. The system provides an Invoice entry form, which allows one to create the Invoices based on the Sales made in the Sales Information system. It automatically updates the data in the Sales Information system and the accounts are affected by the entry. It also allows one to create receipts based on the receipts made from Customers. It records both Cash and Bank Vouchers, which could be advance as well as standard receipts. One can record the details of the receipts against a particular Invoice in order to track Customer Balances.

Accounts Payable:

Sub-ledger accounting that represents the business transactions with vendors. Accounts Payable accounting records and manages the accounting data for all vendors. It is also an integral component of the purchasing system; deliveries and invoices are recorded for each vendor. It records the details of the various Bills received from the Vendors and the payments made to them. One can record the details of the payments against a particular Bill in order to track Vendor Balances.

Debit Note:

Allows you to raise a Debit Note against a vendor.

Credit Note:

Allows you to raise a Credit Note against a Customer.

Posting:

Allows one to post all the transactions that are created. The books of Accounts are affected by the transaction only when the transaction posting is done.

Period Closing:

This allows one to close the periods that are currently open. Once the period is closed, no records can be edited or closed for that particular period.

Financial year closing:

This follows the same concept of period closing wherein the user can close the financial year and shift all the accounts to the next year.

Bank Reconciliation:

The bank Reconciliation allows one to reconcile all the Bank accounts for a particular Bank. All the details of the cheques can be recorded here. Sub-ledger accounting that records all business transactions processed via the bank

Cash Journal Accounting:

You can use Cash Journal Accounting for managing cash on hand. The cash journal significantly reduces the time needed to process cash movements and enables the user to monitor them flexibly.

FINANCE & ACCOUNTS REPORTS**ACCOUNTS LIST**

1. General Accounts List
2. Customer Accounts List
3. Supplier Accounts List

BOOKS

1. Cash Book
2. Bank Book
3. Journal Book
4. Day Book
5. Showroom Day Book
6. Workshop Day Book

VOUCHERS

1. Posted Vouchers
2. Un-Posted Vouchers

LEDGER ACCOUNTS

1. Ledger Details
2. Ledger
3. Ledger Summary

REGISTERS

1. Bank Deposits
2. Cash Receipts

TRIAL BALANCE, PROFIT & LOSS ACCOUNT AND BALANCE SHEET

4. Trial Balance
5. Customer Trial Balance
6. Vendor Trial Balance
7. Balance Sheet
8. Profit & Loss A/c

WORKSHOP MANAGEMENT

Workshop Management focuses on the management of Spares and Labour that is engaged in the Service logistics, which deals mostly with the planning, forecasting, inventory replenishment and optimization of the level of spare part stock. This Module takes care of the various options of preparing the Job Card for the Vehicles that have come for servicing, Warranty Management, Customer migration and Counter Sales.



Job Card Management:

This form allows the user to record details of all the vehicles that arrive for servicing and all the jobs that are carried out on the vehicle. The same is retrieved in finance for raising an invoice.

Warranty Management:

This form allows the user to record all the details of all warranty claims against the manufacturer.

Counter Sales:

This form is used to record details of all the counter sales activity that the dealer does in a day.

Customer Migration Management:

This master allows you to keep track of all the migrated customers in your workshop.

Failure Master:

This master allows you to declare all possible reasons for the failure of spare parts.

Rejection Master:

This master allows you to categorize all possible reasons for rejection of warranty claims.

Labour Master:

This master allows you to categorize all possible labour jobs that are done during the servicing of a vehicle.

WORKSHOP REPORTS

1. Daily Status Report
2. Job Card Register
3. Counter Sales
4. Service Reminder Report
5. Packing Slip
6. Job Card Service

INVENTORY MANAGEMENT

This module enables you to maximize profitability by improving the efficiency of your inventory delivery systems, optimizing inventory levels and improving customer service.



Material Classification:

This master allows the user to classify the materials into various categories. The system allows a three level hierarchy for classifying materials namely

- a) Material Super Group
- b) Material Group
- c) Material Sub Group

Material/Kit Master:

This master allows the user to define all the materials/kit that are used by the organization. All items for which an inventory control is required are defined here. The materials are defined under a particular hierarchy of super group, group and sub group.

Goods Movement- Receipts:

This form is used to keep track of all goods received by the organization. An entry into this form increases the stock level of the particular material.

Rejection Advice Note:

This form allows the user to maintain details of all items that were rejected on receipt due to inferior quality or any other reasons.

Stock Evaluation:

This form allows the user to check the stock level of materials at any given time.

INVENTORY REPORTS

1. Goods Receipt Note Register
2. PO Vs. Goods Receipt Note
3. RAN Register
4. Material Requisition Slip Register
5. Goods Issue Note Register
6. Material List
7. Warranty Parts Register
8. Stock in Hand Report
9. Stock Ledger

PURCHASE MANAGEMENT

The purchase Management Module takes care of the various functions performed by the purchase department. It allows the maintenance of details of the Vendors and the quotations and also comparison of the quotations received before raising the Purchase Order.

Vendor Management:

This form allows the user to keep a list of all the vendors with which the organization deals in. All transactions with a particular vendor can be tracked and consolidated.

Source List (Vendor Vs Materials):

This form keeps track of which vendor supplies which materials.

Enquiry Management- Request For Quotation:

This form is used to generate enquiries that are sent to vendors to obtain the prices of various materials.

Supplier Quotation Management:

This form is used to enter the response (Quotation) sent by the vendors w.r.t. the enquiries sent to them

Purchase Order:

This form is used to generate a purchase order on a vendor for a particular item(s). This document is sent to the vendor and goods are received against this order.

Vehicle-off Road:

This is special purchase order raised, if an urgent material requirement arises. Normally this is raised when a vehicle's servicing is kept on hold due to unavailability of the item.

Vehicle Unsalable Order:

If a particular vehicle cannot be sold due to a particular defect, then this form is used to raise vehicle unsalable order.

Invoice Verification:

This form is used to keep record all the invoices received by vendors for which payment is due. The invoices can be checked against the goods received and then sent for payment.

PURCHASE REPORTS

1. Parties List
2. Request for Quotation
3. Quotation Comparative Statement
4. Standard Purchase Order
5. Standard Purchase Order (Every three months)
6. Vehicle off road
7. Vehicle Unsalable Order

HUMAN RESOURCES MANAGEMENT SYSTEM

This Module takes care of the various features of the payroll related activities of the company. It records the employee details as well as performs the various calculations related to the Salary calculations and hence enables pay slip generation.

Employee details management:

This form allows the user to maintain data regarding all the employees that work for the organization. All employees are assigned a number and all details regarding the employee can be tracked down.

Department Definition:

This form allows the user to define all the departments that exist in the organization.

Grade Assignment:

All the various grades that are used by the company and the salary range for that particular grade are defined in this form.

Earnings/ Leaves Management:

The earnings master allows the user to define all the components that make up the salary of the employees. The leaves master allows the user to define all the different leave types that an employee can avail.

Earnings/Deductions Calculation:

The Earnings/Deductions master allows the user to define all the components that make up the salary of the employees.

Calculation of Earnings and Deductions:

This form is used to calculate the total earnings of an employee and all the deductions that have to be incorporated in his monthly salary.

Attendance Management:

This form allows the user to keep track of the attendance of all the employees in his organization.

Pay Slip calculations:

This form uses the attendance management, earnings, and deductions to arrive at the monthly pay of the employee and generate his pay slip.

PAYROLL REPORTS

EMPLOYEE DETAILS

1. Employee Type
2. Range of Salary
3. Employee's Salary details
4. Bank Statement of Employee's

REGISTERS

1. Provident Fund
2. Employee State Insurance
3. PAY SLIP
4. Pay Slip Register

Admin

- Defining a Financial Year
- Financial year can be divided into different periods i.e., Monthly, Quarterly, Half Yearly, and yearly.
- Defining Periods (Past Open, Open, Future Open)
- Allocating different rights i.e., Insert, Delete, Update, and Print to different users to different forms.

Security: You can build personalized access permissions for every individual user.

Technical Features

- Built on client – server technology using Microsoft Visual Basic 6.0 & SQL Server 7.0
- Easy to use GUI interface.